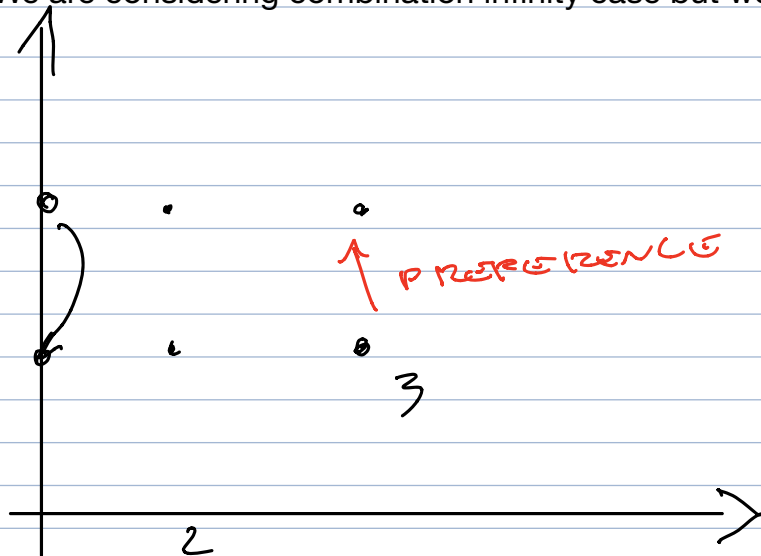


Multi attribute utility theory

$\tilde{||}$ Weak Order $\rightarrow \mu(x)$ Consistent with $\tilde{||}$

$$x \succeq x' \iff \mu(x) \geq \mu(x')$$

We are considering combination infinity case but we are considering continuous



X CONTINUOUS

F CONTINUOUS

Indifference curve

Subset of reciprocally indifferent

Goods to
maximize

f_2

THESE TWO ARE INDIFFERENT
FOR ME

I HAVE A SET OF PANTS

f_1

ACCESSIBILITY

If we have regular relation

If i change f_1 not very much, indifference will not change very much

If situation is line

f_2

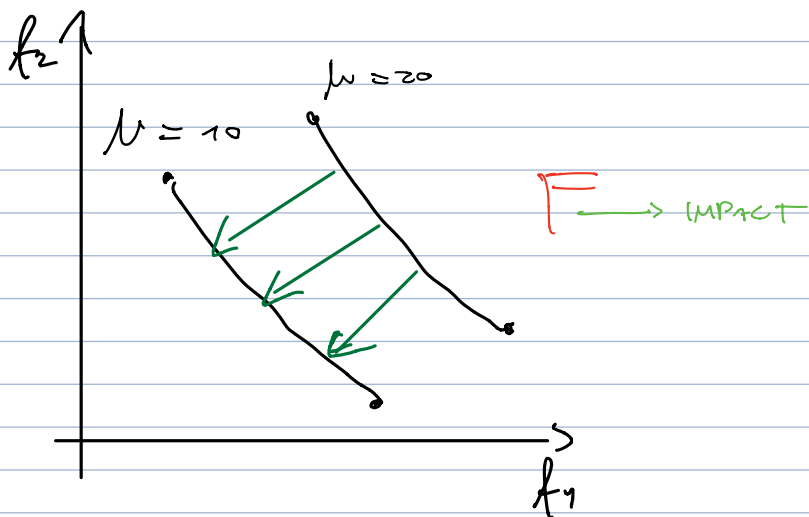
f_1

Is this always possible?

Lexicographic order are points. Every point is indifferent to the other but it's strange

2-dim point i have t-1 reciprocally indifference

Reciprocally indifference → The have exactly the same value of utility



- 1) they don't cross each other
- 2) they are ordered

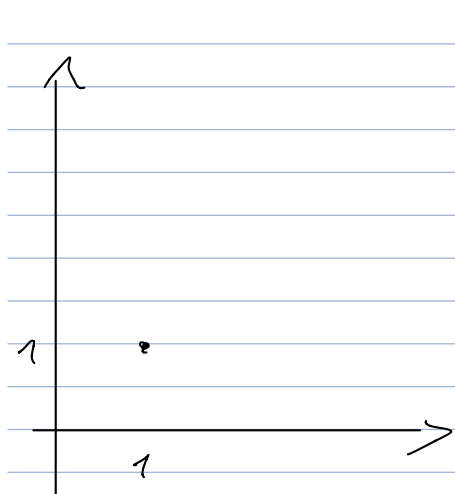
For any two point i can say if they are indifferent curve

Example

Let us assume: $u(f) = f_1^2 f_2^3$

$$\max_{x \in X} u(f(x))$$

I Can apply KNN and i can do it point by point



$$\left. \begin{array}{l} f_1 = \frac{2}{8} \\ f_2 = ? \end{array} \right\} \sim (1, 1)$$

$$\frac{1}{64} f_2^3 = 1 \Rightarrow f_2 = \sqrt[3]{64} = 4$$

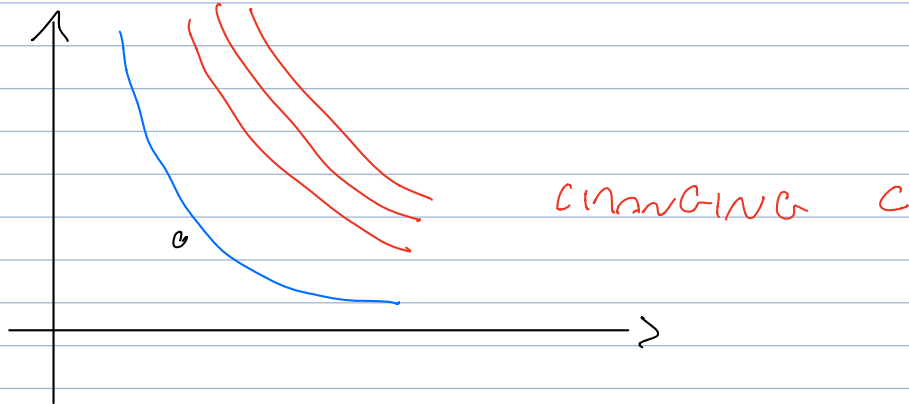
I CAN GENERALIZE THIS!

Assume that utility is a given constant

$$u(x) = c$$

$$x_1^2 x_2^3 = c \quad x_2^3 = \frac{c}{x_1^2} \quad x_2 = \sqrt[3]{\frac{c}{x_1^2}}$$

THIS IS SIMILAR TO AN INTERPOLATE!



Example

$$u(x) = x_1^4 x_2^6 \quad x_2^6 = \frac{c}{x_1^4} \quad x_2^6 = \frac{c}{x_1^4} = \sqrt[6]{\frac{c}{x_1^4}} = \sqrt[3]{\frac{\sqrt{c}}{x_1^2}}$$

IF I DRAW THEM, THEY ARE THE SAME

$$u(x) = 2 \log x_1 + 3 \log x_2$$

SUPPOSE
↑ BASE 2

IF I DRAW THE CURVE →

$$\log x_2 = \frac{c - 2 \log x_1}{3}$$

$$x_2 = 2^{\frac{c - 2 \log x_1}{3}}$$

This procedure is reversible and optimum must be the same

But what is useful in practice?

You have preference relation and i want to transform it in a utility function

- I draw in 200-dim and sample impact space is 199 → I DRAW POINTS AND I ASK IF CUSTOMER PREFERENCES ONE OR ANOTHER
- K^P points → i have to ask which impact he prefers

IMPOSSIBLE!

$$\frac{K^p \cdot K^p}{2}$$

Cob Douglas.

Utility function can make it easy

$$U(f) = \prod_{e=1}^E f_e^{\alpha_e} = f_1^{\alpha_1} f_2^{\alpha_2} \dots$$

$$(1, 1) \sim \left(\frac{1}{8}, 4\right)$$



If you have some pair I can estimate the exponents

$$U(1, 1) = U\left(\frac{1}{8}, 4\right)$$

$$1 = \frac{4^{\alpha_2}}{8^{\alpha_1}} = 2^{2\alpha_2 - 3\alpha_1}$$

$$0 = 2\alpha_2 - 3\alpha_1$$

Summarise

- Example
- Determinate difference curve
- Guess general sample of the family
- Compute coefficients using pair of impacts and normalisation conditions

I don't need to estimate all the values

$$\sum_{e=1}^E \alpha_e = 1$$

I'm not only weak-order

Properties \Rightarrow I want $U(f)$ To be additive

$$U(\bar{l}^1, \bar{l}^2, \bar{l}^E) = \sum_{e=1}^E U_e(l_e)$$

$$u(l) = f_1^2 f_2^3$$

It's not possible to ask 10^{100} impacts to customer, so it's nice to have a function that is additive

$K_p^z \rightarrow$ **Much simpler!**

Also, I can ask not only a person but i can divide the job between different persons.

It's only possible with additive functions

PREFERENTIAL INDEPENDENCE

$P = \{1, \dots, p\}$

LCP \rightarrow only social indicators, are them dependent or independent?

Is this preference the same in environment, finance ecc..?

Unemployment and pollution are always **BAD**. \rightarrow I ALWAYS WANT THEM LOW

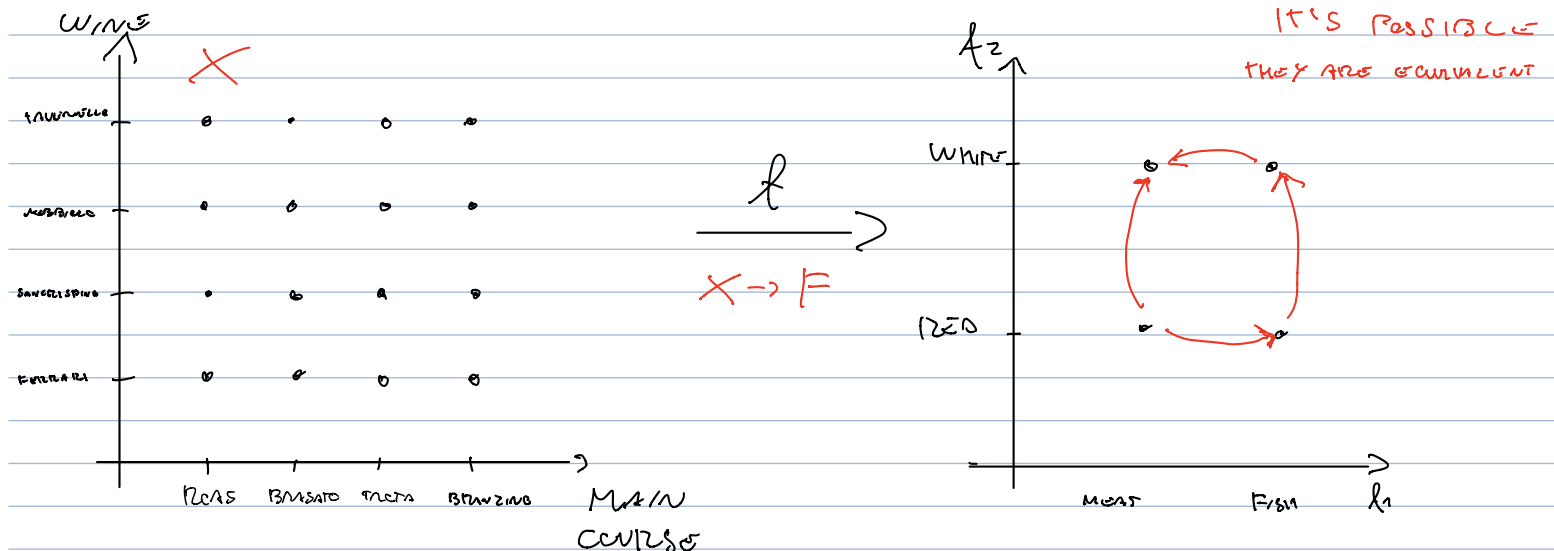
LCP is preference independent from $P \setminus L$ when

$$\left| \begin{array}{c} f_2 \\ \phi \end{array} \right| \preceq \left| \begin{array}{c} f_2' \\ \phi \end{array} \right| \iff \left| \begin{array}{c} f_2 \\ \psi \end{array} \right| \preceq \left| \begin{array}{c} f_2' \\ \psi \end{array} \right| \quad P \setminus \{L\}$$

Pollution, ACCIDENTS ecc.

$$\forall f_2, f_2', \phi, \psi$$

Example \rightarrow DINNER



$$f = \begin{matrix} \text{MEAT} \\ \text{FISH} \end{matrix} \quad f_2 = \text{WHITE}$$

$$IF (M \text{ AND } M)$$

RED IS BETTER THAN WHITE

$$\begin{vmatrix} R \\ M \end{vmatrix} < \begin{vmatrix} W \\ M \end{vmatrix}$$

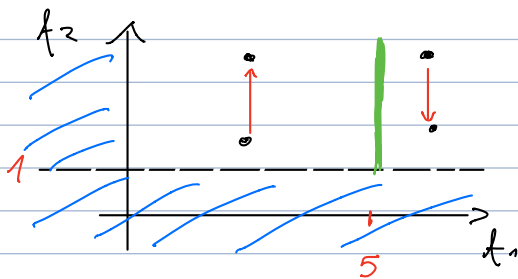
$$IF (F \text{ AND } F)$$

WHITE IS BETTER THAN RED

$$\begin{vmatrix} R \\ F \end{vmatrix} > \begin{vmatrix} W \\ F \end{vmatrix}$$

I HAVE ALSO TO DO THE OPPOSITE!

$$M(f) = (f_1 - 5) f_2 \quad F = \{ f \in \mathbb{R} : f_1 \geq 0 \quad f_2 \geq 1 \}$$



I WANT TO MINIMIZE

FIX f_1 , IF ($f_1 = 5$) INDEPENDENT CURVE (of utility)

$f_1 - 5$ IS NEGATIVE

$f_1 = 6 \quad u = 2 \rightarrow$ I WANT LOWER VALUES

f_1 PREFERENCE DEPENDENT OR INDEPENDENT?

f_2 DEP. TO $f_1 \Rightarrow$ IF f_1 CHANGE:
 f_2 CHANGE

SO f_2 PREFERENTIALLY DEPENDENT ON f_1

IS f_1 DEPENDENT?

FIX f_2 WITH VALUE ≥ 1

✓ VALUE OF f_2 I WANT TO GO ON THE RIGHT OF THE GRAPH

Example 2

$$u(f) = \frac{1}{(f_1 + f_3)(f_2 + f_3)}$$

$$F = \{ f \in \mathbb{R}^3 \mid \begin{aligned} f_1 &\geq 0 \\ f_2 &\geq 0 \\ f_3 &\geq 1 \end{aligned} \}$$

I HAVE TO STAY OVER VALUE 1

THE PROPER SUB SET ARE 6

5 FEATURES $\rightarrow 2^5$ TO CHECK INDEPENDENCE

200 FEATURES $\rightarrow 2^{200}$

SMART CUT?

IF INCREASE f_1 ? u DECREASE
IT'S LIKE A COST

⇓
IF POLLUTION INCREASE? LESS UTILITY

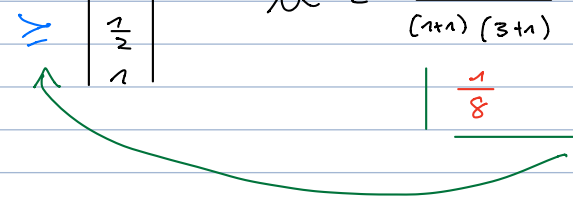
UNFORTUNALLY I CAN'T TRANSFORM THIS IN TO AN ADDITIVE FUNCTION

PAIR (f_1, f_2) IS DEPENDENT ON f_3 ?

L	1	\geq	4
	3		$\frac{1}{2}$
PIL	1		1

$$u = \frac{1}{(1+1)(3+1)} \quad \frac{1}{(4+1)(\frac{1}{2}+1)}$$

$\frac{1}{8}$	$\frac{2}{15}$
---------------	----------------



$$\begin{array}{|c|} \hline 1 \\ \hline 3 \\ \hline 3 \\ \hline \end{array} \sim \begin{array}{|c|} \hline 4 \\ \hline \frac{1}{2} \\ \hline 1 \\ \hline \end{array}$$

$$u = \frac{1}{(1+3)(3+3)} = \frac{1}{(4+3)(\frac{1}{2}+3)}$$

$$\frac{\frac{1}{24}}{\frac{2}{48}} \leq \frac{\frac{2}{49}}{\frac{2}{49}}$$

IF PREFERENCE ADMIT $u(\cdot)$
ADDITIVE

NO VECTOR PREFERRED!

ADDITIVE \Rightarrow PREFERENTIALLY INDEPENDENT

~~\Leftarrow~~ NOT THIS

Theorem 17: Se una relazione di preferenza ammette una funzione di utilità additiva, allora gode della mutua indipendenza preferenziale.